



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Drury Inn, Joplin, Missouri, 64804, February 12, 2020.

CALL TO ORDER

President Roger Doman called the meeting to order at 2:35 p.m.

Present: Roger Doman, Forrest Reed, James Weber, Jared Bruggeman, Phil Metz, Cathy Welch, Wendi Douglas, Melissa Rodgers, Jim Frazier, Patrick Tuttle, Heather Arnold.

Absent: Christopher Beyer, Taylor Brown, Matt Hiatt, Paul Bloomberg.

Staff & Guests: Craig Hull, Steve Taylor, Brittnie Harter, Shaun Buck, Renea Bobb, Cori Reid.

Agenda Items

Review of previous meeting minutes

Melissa Rodgers made a motion to approve the January 8, 2020 board minutes as presented, seconded by Wendi Douglas, motion carried on an 10-0 vote.

Treasurers Report for January 2020 (Presented by Steve Taylor)

A motion was made by Phil Metz to accept the January 2020 Treasurers Report, seconded by Wendi Douglas, motion carried on an 10-0 vote.

Event Discussion

National

I. ACCA Men's and Women's National Basketball Championship, March 4-7, 2020 — JSA Director Craig Hull said the number of teams committed at this time are 10 men's and seven women's teams. The event will need two venues and the plan is for Ozark Christian College to host the majority of the event with Crowder College hosting games on Thursday, Friday and Saturday staffed by JSA.

II. NCCAA Men's and Women's Division II National Basketball Championships, March 10-14, 2020 — Mr. Hull said this will be a 16-team event. Teams are scheduled to arrive on Monday, Tuesday will be a coaches meeting, Christian Service Project and banquet with games starting on Wednesday with four games at OCC, six on Thursday, Friday and Saturday.

The Christian Service Project will be the donation of shoes to kids at the Joplin Boys and Girls Club through Samaritan's Feet.

III. NJCAA Division II Men's National Golf Championships, May 17-22, 2020 — Mr. Hull we are working on advertising and getting the word out for this event at this time.

State

I. MCSAA Winter Championships, February 13-15, 2020 — Mr. Hull said the MCSAA begins its 25th year of hosting its state championships in Joplin with the state basketball tournament. A total of 30 boys teams and 24 girls teams will be in Joplin Thursday-Saturday to play 81 games between Ozark Christian College, Missouri Southern, Joplin North, South and East Middle Schools and Carl Junction Intermediate Gymnasiums.

The cheerleading competition has nine teams and will take place Friday morning at Memorial Hall.

Local

I. Kaminsky Classic, January 9-11, 2020 — Mr. Hull said the final room report tracked 15 room nights from the event.

II. Club MVP Volleyball, Multiple Events — Mr. Hull said the Battle in the Junction on Feb. 29-March 1 had 114 teams, room tracking is still on going for this event.

III. NAIA College Baseball, Multiple Events — Mr. Hull said so far two teams, Graceland and Columbia College, played games on the first weekend of February and generated 21 room nights. Weather pending, there are 16 teams scheduled to be in Joplin this weekend and 12 the following weekend.

III. MCDA Jam for the Jackets, February 8-9, 2020 — Mr. Hull said this is the seventh year Midwest Cheer and Dance Association has hosted an event in Joplin. For the third straight year, the event was held in Galena and due to a conflict with a competing event in Branson, the entries were significantly down and limited to a one-day event. Room tracking is still on going.

IV. L.J. Jenkins World Finals Bull Riding, February 21-22, 2020 — Mr. Hull said tickets are on sale online and at Cavender's in Joplin. Set up will begin on Wednesday, show is 7:30 p.m. Friday and Saturday night with 25 riders competing each night.

Old Business

A) Letter of Support/JSA — Mr. Doman said there is no report at this time.

New Business

A) Update from City Council — Forrest Reed said JSA Bylaws Committee answered questions from Joplin City Council during an informal work session on Tuesday, Feb. 4. He said he plans to communicate with City Attorney Peter Edwards on changes to the bylaws following the discussion with city council.

Mr. Reed said city council is now appointing new board members in June and has retroactively set terms to expire in June. This applies to all city boards and committees.

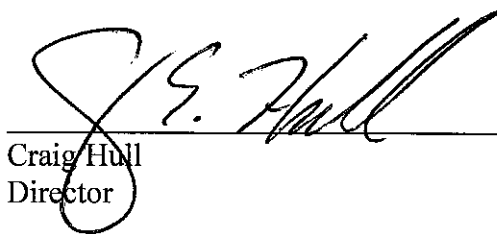
Mr. Reed asked the board how JSA should record absences. Following a discussion, Patrick Tuttle made a motion for board members to report to the JSA office if they cannot attend a meeting, seconded by Melissa Rodgers, motion carried a 10-0 vote. Jared Bruggeman made a motion for absences be reported prior to the start of a board meeting, seconded by Melissa Rodgers, motion carried on an 10-0 vote.

Any Other Business

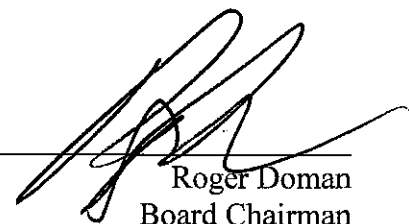
MSSU Athletic Director Jared Bruggeman said Missouri Southern will host the NCAA Division II Regional Cross Country in 2021. He confirmed that MSSU has submitted bids to the NCAA to host cross country regionals and national championships for 2023, 2024 and 2025.

Adjournment

A motion to adjourn was made James Weber, seconded by Jared Bruggeman motion carried a 10-0 vote. Meeting adjournment at 3:20 p.m.



Craig Hull
Director



Roger Doman
Board Chairman

Joplin Sports Authority, Inc.

PROFIT AND LOSS

February 2020

	TOTAL
Income	
Interest	28.04
Miscellaneous Revenue	12,850.00
Non-operating Revenues	
Lodging Tax Allocation	24,349.70
Total Non-operating Revenues	24,349.70
Operating Revenues	
Entry Fees	7,150.00
Program Sales	151.00
Sponsor Donations	600.00
Ticket Income	7,173.76
Total Operating Revenues	15,074.76
Total Income	\$52,302.50
GROSS PROFIT	\$52,302.50
Expenses	
Event Expenses	
Event Labor and Supplies	3,243.66
Facility Lease/Rental	4,477.49
Officiating	9,920.00
Total Event Expenses	17,641.15
Operations	
Accounting Fees	30.00
Advertising	250.00
Bank Service Charges	16.90
Local Sales Meeting	37.75
Office Supplies	119.97
Printing and Copying	351.84
Promotional Materials	699.80
Rent	471.00
Telephone	
Cell Phone Stipend	90.00
Total Telephone	90.00
Utilities	811.00
Total Operations	2,878.26

Joplin Sports Authority, Inc.

PROFIT AND LOSS

February 2020

	TOTAL
Payroll Expenses	
401K	765.23
Administration Fees/Payroll	1,477.31
Full-Time	10,629.60
Overtime Wages	1,375.50
Part-Time	3,209.27
Payroll Taxes	1,125.04
Total Payroll Expenses	18,581.95
Total Expenses	\$39,101.36
NET OPERATING INCOME	\$13,201.14
NET INCOME	\$13,201.14

Joplin Sports Authority, Inc.

PROFIT AND LOSS

November 2019 - February 2020

	TOTAL
Income	
Interest	57.39
Miscellaneous Revenue	12,850.00
Non-operating Revenues	
Lodging Tax Allocation	144,911.83
Total Non-operating Revenues	144,911.83
Operating Revenues	
Entry Fees	7,150.00
Program Sales	151.00
Sponsor Donations	6,950.00
Ticket Income	7,173.76
Total Operating Revenues	21,424.76
Total Income	\$179,243.98
GROSS PROFIT	\$179,243.98
Expenses	
Event Expenses	
Event Labor and Supplies	3,672.16
Facility Lease/Rental	33,732.49
Food & Beverage	2,560.18
JSA Sponsorships	750.00
Officiating	9,920.00
Total Event Expenses	50,634.83
Operations	
Accounting Fees	7,255.00
Advertising	250.00
Auto and Gator Insurance	2,562.00
Bank Service Charges	49.45
Convention & Tradeshow	1,691.84
Dues & Memberships	5,520.00
Equipment	18,990.00
Fees and Permits	76.36
Health Insurance	4,765.30
Insurance - Liability, D and O	
Commercial Insurance	7,163.00
Liability, D and O	2,417.00
Total Insurance - Liability, D and O	9,580.00
Local Sales Meeting	523.09
Office Supplies	1,276.78
Other Recognition Services	2,315.63
Postage, Mailing Service	191.75
Printing and Copying	995.68
Promotional Materials	699.80

Joplin Sports Authority, Inc.

PROFIT AND LOSS

November 2019 - February 2020

	TOTAL
Rent	2,355.00
Repairs & Maintenance	183.46
Supplies	289.94
Telephone	
Cell Phone Stipend	270.00
Total Telephone	270.00
Travel	
Fuel Reimbursement	1,122.61
Mileage	121.38
Travel	1,190.72
Total Travel	2,434.71
Utilities	3,501.26
Website Maintenance	41.93
Total Operations	65,818.98
Payroll Expenses	
401K	3,160.35
Administration Fees/Payroll	6,485.61
Full-Time	49,201.86
Overtime Wages	2,024.00
Part-Time	11,520.28
Payroll Taxes	4,579.97
Total Payroll Expenses	76,972.07
Total Expenses	\$193,425.88
NET OPERATING INCOME	\$ -14,181.90
NET INCOME	\$ -14,181.90

Joplin Sports Authority, Inc.

BALANCE SHEET

As of February 29, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking - US Bank	999.95
Checking-People's Bank of Seneca	52,889.14
Credit Card Account	7,065.85
Petty Cash	150.00
SMB Checking	6,251.03
Total Bank Accounts	\$67,355.97
Other Current Assets	
Contributions Receivable	66,030.85
Prepaid Insurance	1,449.25
Total Other Current Assets	\$67,480.10
Total Current Assets	\$134,836.07
Fixed Assets	
Accumulated Depreciation	-57,807.00
Buildings	33,077.00
Furniture and Equipment	73,058.72
Vehicles	16,657.00
Total Fixed Assets	\$64,985.72
TOTAL ASSETS	\$199,821.79
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Expenses	6,991.69
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-1,781.12
Payroll Liabilities	4,204.24
401K Match	7.57
Total Payroll Liabilities	4,211.81
Total Other Current Liabilities	\$12,322.14
Total Current Liabilities	\$12,322.14
Total Liabilities	\$12,322.14
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	141,789.55
Net Income	-14,181.90
Total Equity	\$187,499.65
TOTAL LIABILITIES AND EQUITY	\$199,821.79