



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Holiday Inn, 3325 Arizona Ave, Joplin, Missouri, 64804, June 12, 2019.

### **CALL TO ORDER**

President Roger Doman called the meeting to order at 2:34 p.m.

**Present:** Forrest Reed, Roger Doman, Patrick Tuttle, Cathy Welsh, Jared Bruggeman, Paul Bloomberg, Wendi Douglas, Christopher Beyer, Taylor Brown, Mark Turpen, James Weber, Heather Arnold, Matt Hiatt, Shawn Klosterman, Melissa Rodgers, Jared Bruggeman, Wendi Douglas.

**Absent:** Phil Metz, Jim Frazier, Paul Bloomberg.

**Staff & Guests:** Steve Taylor, Brittne Harter, Shaun Buck, Martha Pope, Renac Bobb.

### **Agenda Items**

#### **Review of previous meeting minutes**

Christopher Beyer made a motion to approve the May 22, 2019 board minutes as presented, seconded by Matt Hiatt, motion carried on an 11-0 vote.

#### **Treasurers Report for May 2019 (Presented by Steve Taylor)**

A motion was made by James Weber to accept the May 2019 Treasurers Report, seconded by Wendi Douglas, motion carried on an 11-0 vote.

### **Event Discussion**

#### **National**

**I. Premier Baseball Junior, 13-under Championships, June - July**— Mr. Hull said there are 32 teams as of right now that will be competing in the Premier Juniors tournament. This number is down from last year. There are 16 teams participating in the 13-under Premier tournament. They are still accepting teams at this time.

**II. AABC Sandy Koufax World Series, 16-under/18-under Regionals, June-July** — Mr. Hull said this tournament will take place at four locations; Joe Becker, Joplin High School, Wendell Redden, and Missouri Southern. There are 19 teams playing a total of 46 games. There could be 5-6 more teams who join.

#### **Regional**

#### **State**

#### **Local**

**I. Weekend Youth Baseball/Softball Tournaments, March-June** — Mr. Hull said no tournaments have made so far.

**II. Mid America Baseball Tournaments, May-July** — Mr. Hull said the first showcase will be Memorial Day weekend with a total of 36 teams.

### **Old Business**

**A) JSA Facility Committee** — No report

**B) Economic Impact Reports** — (13.7 roi)? Taylor about EIR's?

**C) 2019 NASC Sports Symposium** —

**D) 2019 Joplin Area Sports Hall of Fame Weekend** — Changes to banquet. A motion was made by Christopher Beyer to take staff recommendation on changes on the Hall of Fame weekend second by James Weber.

**New Business**

**A) Bylaws** — Forming committee with Forrest to look at attendance. Committee includes Forrest Reed chair, Roger Doman, Heather Arnold, Christopher Beyer, Jared Bruggeman, Patrick Tuttle.

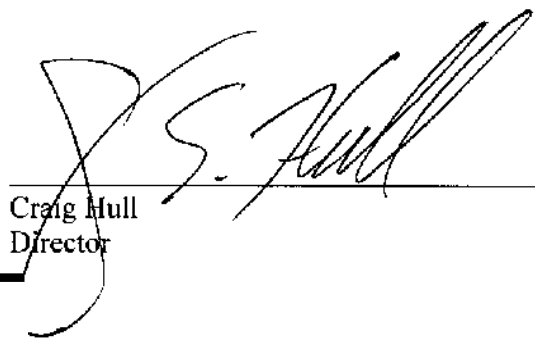
**Any Other Business**

A motion made by Wendi Douglas to excuse the board meeting in July second by Heather Arnold.

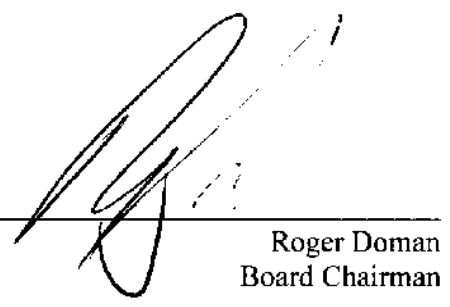
Next board meeting will be held at.

**Adjournment**

A motion to adjourn was made by James Weber, seconded by Wendi Douglas, motion carried on an 11-0 vote. Meeting adjourned at 3:22 p.m.



Craig Hull  
Director



Roger Doman  
Board Chairman

# Joplin Sports Authority, Inc.

## PROFIT AND LOSS

June 2019

	TOTAL
Income	
Event Income	
Ticket Income	14,454.35
<b>Total Event Income</b>	<b>14,454.35</b>
<b>Total Income</b>	<b>\$14,454.35</b>
<b>GROSS PROFIT</b>	<b>\$14,454.35</b>
Expenses	
Bank Service Charges	54.47
Convention & Tradeshow	1,173.85
Event Expenses	
Event Labor and Supplies	3,958.59
Facility Lease/Rental	25,035.00
Food & Beverage	4,184.09
JSA Sponsorships	150.00
Officiating	5,980.00
<b>Total Event Expenses</b>	<b>39,307.68</b>
Fees and Permits	21.25
Operations	
Accounting Fees	30.00
Health Insurance	3,149.42
Local Sales Meeting	289.82
Office Supplies	326.99
Other Recognition Services	330.00
Promotional Materials	312.09
Rent	471.00
Repairs & Maintenance	248.28
Telephone	
Cell Phone Stipend	90.00
<b>Total Telephone</b>	<b>90.00</b>
Travel and Entertainment	
Fuel Reimbursement	627.00
Mileage	189.66
<b>Total Travel and Entertainment</b>	<b>816.66</b>
Utilities	905.27
Website Maintenance	188.02
<b>Total Operations</b>	<b>7,157.55</b>
Payroll Expenses	
401K	667.23
Administration Fees/Payroll	974.51
Full-Time	9,669.60
Overtime Wages	966.00
Part-Time	3,326.00
Payroll Taxes	1,074.24

	TOTAL
<b>Total Payroll Expenses</b>	<b>16,677.58</b>
Supplies	9.99
<b>Total Expenses</b>	<b>\$64,402.37</b>
NET OPERATING INCOME	\$ -49,948.02
NET INCOME	\$ -49,948.02

# Joplin Sports Authority, Inc.

## PROFIT AND LOSS

November 2018 - June 2019

	TOTAL
<b>Income</b>	
Event Income	
Concession Income	1,185.75
Entry Fees	13,691.57
Merchandising Commissions	2,275.00
Program Sales	224.00
Ticket Income	35,008.92
<b>Total Event Income</b>	<b>52,385.24</b>
Lodging Tax Allocation	228,048.32
Sponsor Donations	11,750.00
<b>Total Income</b>	<b>\$292,183.56</b>
<b>GROSS PROFIT</b>	<b>\$292,183.56</b>
<b>Expenses</b>	
Auto and Gator Insurance	766.00
Bank Service Charges	143.37
Convention & Tradeshow	2,675.55
Event Expenses	
Concessions	493.20
Event Labor and Supplies	15,346.15
Facility Lease/Rental	60,037.65
Food & Beverage	18,148.21
JSA Sponsorships	6,400.00
Officiating	24,465.00
Travel	
<b>Total Event Expenses</b>	<b>124,890.21</b>
Fees and Permits	22.93
Misc Expense	75.00
Operations	
Accounting Fees	6,970.00
Business Registration Fees	56.00
Dues & Memberships	5,740.00
Health Insurance	11,766.44
Insurance - Liability, D and O	1,771.00
Commercial Insurance	7,319.00
<b>Total Insurance - Liability, D and O</b>	<b>9,090.00</b>
Local Sales Meeting	1,176.49
Office Supplies	1,476.31
Other Recognition Services	2,671.37
Postage, Mailing Service	286.75
Printing and Copying	2,139.35
Promotional Materials	2,843.80
Rent	3,722.92
Repairs & Maintenance	1,842.28

	TOTAL
Telephone	
Cell Phone Stipend	720.00
<b>Total Telephone</b>	<b>720.00</b>
Travel and Entertainment	800.00
Fuel Reimbursement	2,498.52
Mileage	1,134.97
<b>Total Travel and Entertainment</b>	<b>4,433.49</b>
Utilities	7,794.14
Website Maintenance	263.99
<b>Total Operations</b>	<b>62,993.33</b>
Payroll Expenses	
401K	4,893.17
Administration Fees/Payroll	8,240.26
Full-Time	87,708.92
Overtime Wages	5,610.00
Part-Time	24,733.44
Payroll Taxes	9,073.26
<b>Total Payroll Expenses</b>	<b>140,259.05</b>
Supplies	997.14
<b>Total Expenses</b>	<b>\$332,822.58</b>
NET OPERATING INCOME	<b>\$ -40,639.02</b>
NET INCOME	<b>\$ -40,639.02</b>

# Joplin Sports Authority, Inc.

## BALANCE SHEET

As of June 30, 2019

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Checking - US Bank	25,641.22
Credit Card Account	9,422.52
Petty Cash	150.00
SMB Checking	15,206.56
<b>Total Bank Accounts</b>	<b>\$50,420.30</b>
Accounts Receivable	
Accounts Receivable	7,080.00
<b>Total Accounts Receivable</b>	<b>\$7,080.00</b>
Other Current Assets	
Contributions Receivable	36,211.07
Prepaid Insurance	1,449.25
<b>Total Other Current Assets</b>	<b>\$37,660.32</b>
<b>Total Current Assets</b>	<b>\$95,160.62</b>
Fixed Assets	
Accumulated Depreciation	-46,387.00
Furniture and Equipment	112,604.72
<b>Total Fixed Assets</b>	<b>\$66,217.72</b>
<b>TOTAL ASSETS</b>	<b>\$161,378.34</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-2,810.64
Payroll Liabilities	4,204.24
401K Match	7.57
<b>Total Payroll Liabilities</b>	<b>4,211.81</b>
<b>Total Other Current Liabilities</b>	<b>\$4,300.93</b>
<b>Total Current Liabilities</b>	<b>\$4,300.93</b>
<b>Total Liabilities</b>	<b>\$4,300.93</b>
Equity	
Net investment in capital assets	66,217.00
Unrestricted Net Assets	131,499.43
Net Income	-40,639.02
<b>Total Equity</b>	<b>\$157,077.41</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$161,378.34</b>