



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Drury Inn, 3601 South Range Line Road, Joplin, Missouri, 64804, September 11, 2019.

CALL TO ORDER

President Roger Doman called the meeting to order at 2:38 p.m.

Present: Roger Doman, Phil Metz, Jim Frazier, Patrick Tuttle, Paul Bloomberg, Cathy Welsh, Jared Bruggeman, Paul Bloomberg, Wendi Douglas, Christopher Beyer, Taylor Brown, James Weber, Heather Arnold, Matt Hiatt, Shawn Klosterman, Melissa Rodgers, Jared Bruggeman, Wendi Douglas.

Absent: Forrest Reed, Shawn Klosterman, Mark Turpen.

Staff & Guests: Steve Taylor, Brittne Harter, Shaun Buck, Martha Pope, Renae Bobb, Kierston?, Cory Reid, Pete Hall.

Agenda Items

Review of previous meeting minutes

Phil Metz made a motion to approve the June 12, 2019 board minutes as presented, seconded by James Weber, motion carried on an 11-0 vote.

Treasurers Report for June, July, August 2019 (Presented by Steve Taylor)

A motion was made by Phil Metz to accept the June 2019 Treasurers Report, seconded by James Weber, motion carried on an 11-0 vote.

A motion was made by Phil Metz to accept the July 2019 Treasurers Report, seconded by James Weber, motion carried on a 11-0 vote.

A motion was made by James Weber to accept the August 2019 Treasurers Report, seconded by Melissa Rodgers, motion carried on a 11-0 vote.

Event Discussion

National

I. Premier Baseball Junior, 13-under Championships, June - July— Mr. Hull said that Premier Juniors used six ballparks total. Four of those ballparks were in Joplin. There was a division with Premier so numbers were down this year. The preliminary number is 753 room nights.

II. AABC Sandy Koufax World Series, 16-under/18-under Regionals, June-July — Mr. Hull said this was the second year hosting this event. There were 14 teams total. There was a struggle to get teams for this event. There were 60 room nights generated from this event.

III. NJCAA Fall Preview Golf Tournament, October 6-8, 2019 — Mr. Hull said there are 10 teams so far. All teams will be staying in hotels. This event will take place Sunday through Tuesday at Twin Hills.

State

I. NJCAA Baseball Showcase, September 26-28, 2019 — Mr. Hull said this event will be a fall baseball showcase in front of coaches and scouts. This event will take place at Joe Becker.

II. MCSAA Fall Championships, October 24-26, 2019 — Mr. Hull said we don't know the number of teams yet. Facilities are ready for cross country and soccer but not for volleyball.

Local

I. Mid-America Baseball Tournaments, May-July — Mr. Hull said 811 room nights were generated from the four Mid-America tournaments.

II. MS Bike Ride, September 6-8, 2019 — Mr. Hull said there were 350 riders who biked from Republic to the Joplin Athletic Complex. Bikers arrived around 11am and had a social. The preliminary number is 76 room nights.

III. Joplin High School Christina Freeman-Paige Neal Softball Tournament, September 6-7, 2019 — Matt Hiatt said there were 12 teams total. Four of those teams were from out of town and stayed in hotel rooms. These same four teams are already committed to coming back next year. Wanting to expand to 16 teams. The preliminary number is 72 room nights.

IV. MSSU Southern Stampede, September 21, 2019 — Mr. Hull said there was a big crowd. Same set up as last year.

Old Business

A) Economic Impact Reports — No report

B) Bylaws Review Committee — No report

New Business

A) FY2020 Budget — Phil Metz made a motion to approve the FY2020 Budget second by Wendi Douglas, motion carried on a 11-0 vote.

B) Event Workers Pay — A motion was made by Phil Metz to make event workers pay \$9.50 second by Matt Hiatt, motion carried on a 11-0 vote.

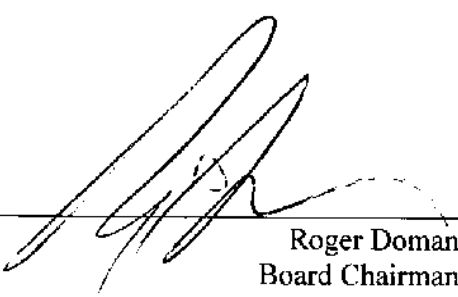
C) FY2019 Audit — Wendi Douglas made a motion to approve the audit by Ben Miller second by James Weber, motion carried on a 11-0 vote.

Any Other Business

Adjournment

A motion to adjourn was made by James Weber, seconded by Jared Bruggeman motion carried on an 11-0 vote. Meeting adjourned at 3:27 p.m.


Craig Hull
Director


Roger Doman
Board Chairman

Joplin Sports Authority, Inc.

PROFIT AND LOSS

September 2019

	TOTAL
Income	
Lodging Tax Allocation	50,610.89
Sponsor Donations	5,500.00
Total Income	\$56,110.89
GROSS PROFIT	\$56,110.89
Expenses	
Auto and Gator Insurance	56.00
Event Expenses	
Event Labor and Supplies	1,958.18
Facility Lease/Rental	11,370.00
Food & Beverage	284.95
Total Event Expenses	13,613.13
Operations	
Health Insurance	1,864.95
Local Sales Meeting	34.03
Office Supplies	240.38
Postage, Mailing Service	63.07
Printing and Copying	62.13
Rent	471.00
Repairs & Maintenance	12.00
Telephone	
Cell Phone Stipend	90.00
Total Telephone	90.00
Travel and Entertainment	
Fuel Reimbursement	352.00
Mileage	69.02
Total Travel and Entertainment	421.02
Utilities	925.32
Website Maintenance	30.97
Total Operations	4,214.87
Payroll Expenses	
401K	621.51
Administration Fees/Payroll	941.93
Full-Time	9,669.60
Overtime Wages	496.50
Part-Time	2,173.89
Payroll Taxes	950.13
Total Payroll Expenses	14,853.56
Supplies	863.36
Total Expenses	\$33,400.82
NET OPERATING INCOME	\$22,709.97
NET INCOME	\$22,709.97

Joplin Sports Authority, Inc.

PROFIT AND LOSS

November 2018 - September 2019

	TOTAL
Income	
Event Income	
Concession Income	1,185.75
Entry Fees	13,086.57
Merchandising Commissions	2,275.00
Program Sales	224.00
Ticket Income	60,512.94
Total Event Income	77,284.26
Lodging Tax Allocation	393,745.01
Sponsor Donations	18,750.00
Total Income	\$489,779.27
GROSS PROFIT	\$489,779.27
Expenses	
Auto and Gator Insurance	822.00
Bank Service Charges	189.22
Convention & Tradeshow	3,214.55
Event Expenses	
Concessions	493.20
Event Labor and Supplies	31,954.73
Facility Lease/Rental	82,539.92
Food & Beverage	25,051.69
JSA Sponsorships	8,820.00
Officiating	42,080.00
Travel	
Total Event Expenses	186,839.54
Fees and Permits	99.79
Misc Expense	155.00
Operations	
Accounting Fees	7,030.00
Business Registration Fees	56.00
Dues & Memberships	5,740.00
Health Insurance	16,419.78
Insurance - Liability, D and O	1,771.00
Commercial Insurance	7,319.00
Total Insurance - Liability, D and O	9,090.00
Local Sales Meeting	1,623.05
Office Supplies	2,097.26
Other Recognition Services	2,779.45
Postage, Mailing Service	349.82
Printing and Copying	2,593.46
Promotional Materials	3,494.39
Rent	5,135.92
Repairs & Maintenance	1,914.51

	TOTAL
Telephone	
Cell Phone Stipend	990.00
Total Telephone	990.00
Travel and Entertainment	800.00
Fuel Reimbursement	3,533.81
Mileage	1,885.51
Total Travel and Entertainment	6,219.32
Utilities	10,564.87
Website Maintenance	310.93
Total Operations	76,468.76
Payroll Expenses	
401K	7,121.89
Administration Fees/Payroll	11,508.38
Full-Time	119,135.12
Overtime Wages	10,418.50
Part-Time	34,885.84
Payroll Taxes	12,692.66
Total Payroll Expenses	195,762.39
Supplies	2,242.75
Total Expenses	\$468,834.00
NET OPERATING INCOME	\$19,945.27
NET INCOME	\$19,945.27

Joplin Sports Authority, Inc.

BALANCE SHEET

As of September 30, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking - US Bank	81,009.33
Credit Card Account	13,208.44
Petty Cash	150.00
SMB Checking	16,098.46
Total Bank Accounts	\$110,466.23
Accounts Receivable	
Accounts Receivable	8,000.00
Total Accounts Receivable	\$8,000.00
Other Current Assets	
Contributions Receivable	36,211.07
Prepaid Insurance	1,449.25
Total Other Current Assets	\$37,660.32
Total Current Assets	\$156,126.55
Fixed Assets	
Accumulated Depreciation	-46,387.00
Furniture and Equipment	112,604.72
Total Fixed Assets	\$66,217.72
TOTAL ASSETS	\$222,344.27
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-2,429.00
Payroll Liabilities	4,204.24
401K Match	7.57
Total Payroll Liabilities	4,211.81
Total Other Current Liabilities	\$4,682.57
Total Current Liabilities	\$4,682.57
Total Liabilities	\$4,682.57
Equity	
Net investment in capital assets	66,217.00
Unrestricted Net Assets	131,499.43
Net Income	19,945.27
Total Equity	\$217,661.70
TOTAL LIABILITIES AND EQUITY	\$222,344.27